

Please Join Us!

As a busy professional, we know your time is valuable. That's why we work hard to make sure that membership in our association is valuable to you. We hope you can join us at one of our meetings to see for yourself why "Belonging is Good Business."

Membership in the Waterbury Association of Insurance Professionals is open to anyone in any area of the industry. Education and leadership development is the primary reason for attending meetings of our local association. As a member, you also are a member of the International Association of Insurance Professionals and have the opportunity to attend state, regional and national meetings for networking and educational opportunities.

There are seminars with CE credits, speakers and professionals to learn from and look to for support. IAIP is a professional association and your employer will value the training, technical knowledge and industry partnerships you will have the opportunity to forge as a member.

Please look over our calendar of events, list of officers and association projects and either come to a meeting held every 1st Wednesday of the month September through May or contact an officer for more information. Or visit our website at www.waiwctnaiw.org. I look forward to telling you more about our association.

Sincerely,

Beth

Elizabeth Marano-Shimkevich
President

Officers of Association

President:

Elizabeth Marano-Shimkevich
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Vice-President:

Kimberly Fitzgerald, CPCU, CPIW
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Secretary:

Annette Ross, CIC, CPIW
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Treasurer:

Kim Vincent
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Association Projects

- "Road to Recovery" - American Cancer Society
- Safety Programs
- Holiday Donations
- Confidence While Communicating (CWC)
- "I CAN" Series
- School Donations
- Habitat for Humanity
- IAIP Education Foundation
- Founders Club Member

Waterbury Association of Insurance Professionals

A local association of the
International Association
of
Insurance Professionals



Mission Statement

IAIP serves its members by providing professional education, an environment in which to build business alliances and the opportunity to make connections with people of differing career paths and levels of experience within the insurance industry.

Calendar of Events

November 2011

12 Annual State Day Celebration
The Norwalk Inn - Norwalk, CT

December 2011:

7 WAIP Holiday Celebration

March - April 2012:

29 - 1 IAIP Region I Conference
Hyatt Regency - Goat Island, RI

May 2012:

13 - 19 IAIP Week

June 2012:

7 - 10 IAIP 71st Annual Convention
Omni Hotel—Dallas, TX

July 2012:

13 - 15 Miniboard
Hilton Garden—Freeport, ME

Testimonial

I joined WAIP in 1992. My first educational course through NAJW was a leadership course. My original intention for taking this was that I would have the pre-requisite course for receiving my CPIW designation. In fact I did obtain that designation, but also was in a position to go outside my box and discuss leadership qualities, differences and challenges with my peers. In 2002 I took the CWC (Communications) course, another NAJW educational offering. My positions within my employer and local association were changing rapidly and I felt this course would definitely help. And it did! As a result, I found an extraordinary comfort zone in meeting with people, training clients and conducting workshops for clients and prospects. Without NAJW offering the educational course and continued support from my fellow-members I never would have attained the career position I have today, nor found that I love Public Speaking!

*Debra C. Kuhne
AAI, CPIW, AIC, AIS, PWCA, CELS, CRIS, DAE*

IAIP

Belonging is Good Business

The International Association of Insurance Professionals is an association of insurance professionals dedicated to development of leaders in the insurance industry. Nearly 7,100 members belong to local associations across the United States, Canada, Puerto Rico, England, Virgin Islands, Australia, Africa, Kuwait, India and Mongolia.

Just a few of the many benefits of membership in IAIP

- Earn continuing education credits, gain technical knowledge, and improve presentation skills and network with other industry members at local, state, regional and national meetings.
- IAIP offers the Certified Professional Insurance Woman/Man (CPIW/CPIM) designation and publishes educational programs designed to provide training and improve self-confidence and leadership abilities.
- **IAIP now!** is an association newsletter for members.

(Benefits continued in next column)

Benefits continued:

- IAIP members may compete for a number of awards including Rookie of the Year, Claims Professional of the Year, Insurance Professional of the Year, and Confidence While Communicating Speak-off.
- ***Today's Insurance Professionals***, a quarterly magazine, focuses on industry information and personal and professional development.
- Financial Services and Discounts: Members may secure credit cards at competitive rates, discounts on long distance telephone service, rental car rates, liability insurance, textbooks and study materials for the Insurance Institute of America programs.
- IAIP has joined with **WebCE**, a nationwide provider of Continuing Education for agents and Certified Financial Planners (CFP's), to deliver all of the web-based courses you need to renew a single license.

For more information:

**Visit the IAIP website
at**

www.internationalinsuranceprofessionals.org

or contact

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