

Waterbury Association of Insurance Professionals

BRASS TACKS



September

2011

Dear Members:

I hope each and everyone of you has had a fabulous summer.

Personally, I don't know where the summer went. I am happy, however, that school has started!! Always a good time of year!!

We are busy planning lots of exciting things for the Waterbury Association of Insurance Professionals. I hope to see everyone at our first meeting on Wednesday, September 7, 2011 at Carmen Anthony's in Waterbury. Please be sure to RSVP to Kim Fitzgerald, remember if you do not get a reservation confirmation, she probably didn't get your reservation.

I wanted to welcome our new members....Mary Kay C. Andrews, Patricia Bostad, Carissa Polski and Jacqueline Kenworthy. We are so pleased that you have joined WAIP....welcome. Any questions, please ask!!

I did want to mention that our State Council Director, Liz Lyons, is hosting the first Connecticut Council Meeting at Sutherland Insurance Group on Saturday, September 10, 2011 at 8:30 a.m. If you are interested in attending, please let judy.kiernan@sutherlandins.com know!!

Liz is also holding a first ever picnic for all the Connecticut Associations. Details are enclosed. This will be a great time to meet other members of our association. The picnic is on Sunday, September 18, 2011. Let me know if you plan on attending.

As you will recall, while attending the national convention in Las Vegas, I attended a class called....Take Off!! 10 Action Steps to Engage Your Career Afterburners. Step #1 was go to lunch. Call someone you haven't talked to in the past year and invite them to lunch and talk about them. Listen. Step #2 Resume. You should update your resume every 6 months. Whether you are happy in your job or not carry it with you. Put your resume on LinkedIn (www.linkedin.com).

I am so excited to begin our 2011-2012 year at the Waterbury Association of Insurance Professionals.

See you on September 7, 2011

In fellowship,

Beth

Elizabeth A. Marano-Shimkevich, President

IAIP Mission Statement

IAIP serves its members by providing professional education, an environment in which to build business alliances and the opportunity to make connections with people of differing career paths and levels of experience within the insurance industry.

IAIP's membership is open to all in the insurance industry who strive for and practice professionalism, regardless of their career level. IAIP fosters and encourages diversity, offering a network for members in all career categories, all lines of insurance and all cultural and diverse backgrounds. IAIP promotes mentoring, acceptance of change, personal growth and flexibility of participation. IAIP's governance and the operational management exist to enable the association to carry out its mission.

BUSINESS MEETING
SEPTEMBER 2011

September 7, 2011 – 5:30 P.M.

Carmen Anthony Steakhouse
496 Chase Ave
Waterbury CT

Meal Choices:

Chicken Carmen Anthony

Fresh boneless chicken breast, breaded & sautéed, served with a garlic beurre blanc, served with potato & fresh vegetable

Salmon Imperiale

Pan seared Salmon, topped with asparagus, crabmeat & fresh diced tomatoes, in a garlic basil butter sauce

Sliced Filet Mignon

The most tender cut, grilled to perfection, served with the Chef's selection of fresh vegetables & potato

Meal Includes:

Campanga Salad (mixed greens, red onions, grape tomatoes tossed in our house vinaigrette)
Dessert: Flourless Chocolate Torte
Coffee

\$27.00 per person

RSVP by September 5, 2011

Kim Fitzgerald
(203) 574-5211
kmf573@sbcglobal.net

**IF NO CONFIRMATION
RECEIVED FROM KIM
THEN YOU HAVE NO
RESERVATION**

Speaker

**Sean Williams
State Representative**

PUBLIC RELATIONS
Sharon McMurdy

I will be collecting school supplies for the Waterbury School system for our Sept. meeting.



I am very excited this year, every year we are growing and getting stronger and better! Awesome job by all! See you soon.

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SAFETY

Back to School Safety

Safety tips to share with your child, grandchild, or neighbor now that school is back in session.

Getting to School Safely

By Walking — Crossing the Street

1. Walk to school with a group of kids and always have a responsible adult walk with you.
2. Always walk on the sidewalk if one is available.
3. If no sidewalk is available, walk facing the traffic.
4. The safest place to cross is at a street corner or intersection.
5. If you are 10 years old or younger, you need to cross the street with an adult. You should not cross by yourself. Ask an adult to tell you who can help you cross the street.
6. Before you step off the curb to cross the street, stop and look left-right-left to see if cars are coming. Do you know your left from your right? If you do, that is great! If you don't, here is a hint: when you hold your left hand up, your thumb and first finger will make the letter "L," and that stands for "left."
7. When no cars are coming, it is safe for you and an adult to cross. But look left-right-left as you do it, and hold the adult's hand.



By Riding Your Bicycle

1. The best and smartest bicycle riders always wear their bicycle helmets! They know that bicycle helmets will keep their heads and brains safe. Are you one of the best and smartest riders?
2. Ask an adult to make sure that your helmet fits correctly. The helmet should fit low on your forehead so that two fingers fit between it and your eyebrows. Another way to check is to put the helmet on your head and look up. If you can't see your helmet, it is too far back.
3. To ride safely, you need to know the rules of the road. Do you know what "the rules of the road" are for bicycles? If you don't, then you should not ride in traffic or without an adult.
4. When you ride your bicycle, wearing a helmet helps to keep you safe. You should also wear bright colors during the day, and right before the sun rises or sets. This makes it easier for drivers to see you, and that helps to keep you safe, too.



SAFETY (continued)

Back to School Safety

5. Riding at night can be dangerous. If you have to ride your bicycle at night, you should ride with an adult. You should also have a white light on the front of your bicycle and a red reflector on the back. You can also get lights and reflective materials to put on your shoes, helmet and clothing. When light hits this material at night, it glows and makes it easier for a driver to see you!
6. Practice makes you more skilled at riding your bicycle. The more skilled you are at riding, the less likely you will be to crash. Practice riding skills in an empty parking lot or a place with no traffic. Practice such things as riding in a straight line, looking over your shoulder, signaling with your hands, and starting and stopping.



SAVE THE DATE!



WAIP 1st Business Meeting
September 7, 2011

25th Annual State Day Celebration
November 12, 2011
The Norwalk Inn
99 East Ave.
Norwalk, CT. 06851

Region I Conference
March 29 - April 1, 2012
Hyatt Regency Newport Hotel
Goat Island, RI

IAIP WEEK
May 13-19, 2012

IAIP 71st Annual Conference
June 7-10, 2012
Omni Hotel
Dallas, TX

LOCAL ASSOCIATIONS MEETING SCHEDULES

Southern CT Insurance Professionals
1st Tuesday of the month

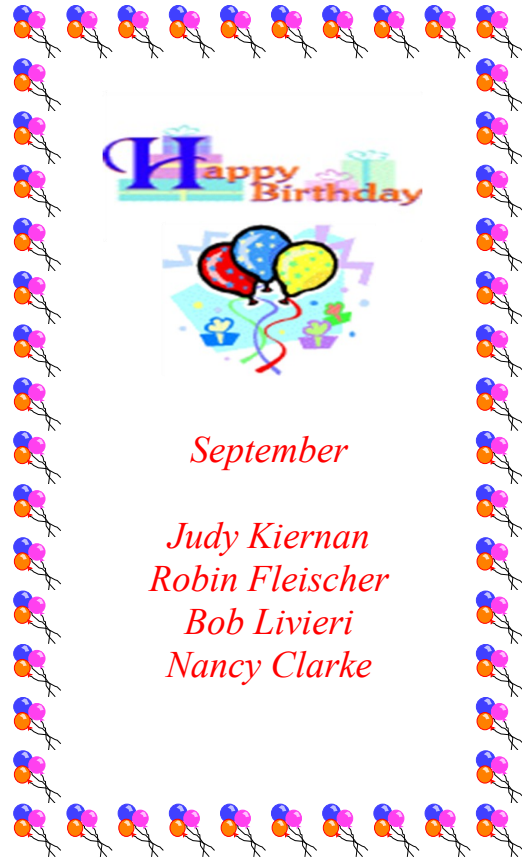
Hartford Association of Insurance Women
2nd Tuesday of the month

Insurance Professionals of Eastern CT
3rd Tuesday of the month

New Haven Association of Insurance Women
4th Tuesday of the month

Waterbury Association of
Insurance Professionals
1st Wednesday of the month

Insurance Women of Greater Danbury
2nd Wednesday of the month



PLEASE JOIN ELIZABETH LYONS
Connecticut Council Director

SATURDAY SEPTEMBER 10, 2011 8:30 a.m.

CONNECTICUT COUNCIL MEETING

At

SUTHERLAND INSURANCE GROUP

270 Church Street

Naugatuck, CT. 06770

AGENDA

BUDGET REVIEW

EDUCATION

ASSOCIATION REPORTS

STATE DAY UPDATE

"YOUR ATTENDANCE IS IMPORTANT"

PLEASE EMAIL: judy.kiernan@sutherlandins.com

203 729-5261 by September 6th.

LET'S ALL GET TOGETHER FOR A



IT'S FINALLY HERE! The opportunity for all 6 Connecticut Association's members of NAIW/IAIP to have **FUN.....FUN.....FUN!!!!**

NO MEETINGS.....NO CLASSES.....NO VOTING.....JUST FUN!

Sponsored by your Ct Council Director, Liz Lyons and Staff

Where: Churchill Park, Main St. Newington, CT (right off the Berlin Turnpike)

When: September 18, 2011 Noon-5:00 (no later than dusk)

Who: Members, Families, Children, Friends

Dress Code: None

What to bring:

- *games, board games, playing cards, bocce ball, soccer ball, etc. (no swimming, pool is closed)*
- *Folding picnic chairs*
- *Your favorite grilling food, hot dogs, hamburgers, chicken, etc. condiments, snacks, paper goods etc.*
- *A community salad or a community dessert if you want*
- *Beer & wine is OK (no hard liquor or kegs)*
- **We provide the grill**

Please contact Sandi Tilley with questions at: ssandra0407@aol.com

And remember.....please respect the park rules!

SEE YOU THERE!



Vermont Council of NAIW

Donna M Benson, ACSR, CPIW, DAE

Vermont Council Director 2011-2012

Invites you to the
25th Annual Meeting

Council Education Day – Friday, September 16th, 2011

Registration 9:30AM to 10:00AM

Morning Session 10:00AM to 12:00PM

Oops, I Have a Claim -- Instructor, Cecil Foster -- Sponsored by GW Savage

-- 2 credits VT & NH

Box Lunch 12:00PM to 1:00 PM (Choose Ham or Turkey)

Afternoon Session 1:00PM to 4:00PM

Ethics -- Instructor James Verzino -- Sponsored by Paul Davis Emergency Service

-- 3 credits VT & NH

Welcome Party and Dinner with the RVP

6:00PM to 9:00PM Dinner with Debbi Kuhne,, AAI, AIC, AIS, CIIP, PWCA, CELS, CRS, DAE

Region I Vice President

Casual Dress, Be Comfortable, Come and Enjoy the Fellowship

Annual Council Meeting – Saturday, September 17th, 2011

Registration and Continental Breakfast -- 7:00AM to 8:00AM

Confidence While Communicating Speak Off -- 8:00AM

Facilitator – Barbara Watters, ACSR, Vermont Council Public Relations Chair

Annual Council Meeting – 9:30AM

Donna M Benson, ACSR, CPIW, DAE, Vermont Council Director 2011-2012

Business Casual Dress

Vermont Council Awards and Education Appreciation Luncheon

Buffet Luncheon – 12:00PM

Location:

Stoweflake Resort & Spa

Stowe, Vermont

802-253-7355

Guaranteed Room Rate \$169 + Tax

(ask for VT Council of NAIW rate)



Butterfly Phases of NAIW

Donna M Benson, ACSR, CPIW, DAE

Vermont Council Director

2010 to 2012



Vermont Council of NAIW
25th Annual Meeting Registration Form
Registration includes all events on both days – \$95
Deadline for Class Registration **September 1, 2011**
Deadline for Meeting Registration September 10, 2011

General Information:

Name: _____ Name to Appear on Badge _____
Phone # _____ E-mail: _____
Designations _____ Association: _____
First Timer: Yes _____ No _____ Special Needs _____

Council Education Day -- Friday, September 16th, 2011

_____ I will attend "I've Had a Claim, Now What Do I Do?" -- 10:00AM to 12:00PM

_____ I will attend "Ethics" -- 1:00PM to 4:00PM

My License Number for CE Credit _____

I would like the Box Lunch: Ham _____ Turkey _____

Friday Night Welcome Party with the RVP

_____ I plan to attend the Welcome Party Friday Night

Vermont Council Awards and Education Appreciation Luncheon

_____ I plan to attend the Awards and Education Appreciation Luncheon

Make Checks Payable to Vermont Council of NAIW

Mail Check and Registration Form to :

Robin Delano
14 Cross Street
Jaffrey, NH 03452

For additional info call Phone # 603-801-8706

SUPPORT OUR VENDORS



AUTO GLASS OF NEW ENGLAND
Roseann Santamaria
35 Stagg Street
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Fax: 203-375-4701
[E-mail: arvnn@aol.com](mailto:arvnn@aol.com)



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CRYSTAL RESTORATION
Gloria Williams
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Southington, CT 06489
Phone: 800-528-4445
Fax: 860-378-0205
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Fax: 203-755-8429
Email: sharon.mcmurdy@safelite.com

Dolores Santalucia-Burkhart



Fire & Water - Cleanup & Restoration™
Tel: 800-243-8812 Fax: 203-234-1204
Independently Owned and Operated by the James D. Young Company, Inc.



UNITED CLEANING & RESTORATION
70 Industrial Park Access Rd.
Middlefield, CT 06455
Phone: 800-835-0740
Fax: 860-349-2580